

Operations

4 January 1979

MEMORANDUM FOR: Deputy Director for Operations
FROM: Director of Central Intelligence
SUBJECT: Hard/Soft Targets and Intentions Intelligence

1. I found our discussion last week interesting and informative. Further reflection on the subject yields at least one additional question--how effective has our hard targets effort been in producing intentions intelligence?

2. It is often said that HUMINT's unique contribution is in the field of intentions. It occurs to me that while this may be true with respect to our operations against the soft target, it has much less validity when applied to the hard target countries where high-level penetrations are much more difficult to come by. Your recent paper on operations against the hard target provided specific data on numbers of recruitments but did not address the question of production in any detail. There is no need to prepare an exhaustive study but I would be interested in a summary of what the hard targets effort has produced, particularly in terms of information concerning intentions.

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Reply

Drafted by Jack D.

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